Companies hiring at least one Duke MMS-DKU student in 2014-2015

AppFolio Bain & Company & **Burger King Corporation** Canadian Imperial Bank of Commerce & China Life Pension Fund & China Unicom & Citibank & Dell, Inc. & **General Motors Company** Gerson Lehrman Group HuaTai Securities (shanghai) Asset Management Co.,LTD. & IBM Global Business Services, Consulting by Degrees JD Capital & JD Group & McKinsey & Co.

₰ Nielsen China & Oracle Regeneron Pharmaceuticals, Inc.

> SAP Vcredit &

Timing of first job offer	Seeking employment	Received 1st offer by 7/1/2015	% received 1st offer by 7/1/2015	Received 1st offer by 11/1/15	% received 1st offer by 11/1/15
With permanent US work authorization	10	6	60%	9	90%
Without permanent US work authorization	13	8	62%	11	85%
All graduates seeking employment	23	14	61%	20	87%

^{*}The class graduated on 5/20/2015, the two cut-off dates listed in the report are to show the class status at around "1 month after graduation" and

[&]quot; 5 months after graduation"

Timing of job offer acceptance	Seeking employment	Accepted offer by 7/1/2015	% accepted offer by 7/1/2015	Accepted offer by 11/1/15	% accepted offer by 11/1/15
With permanent US work authorization	10	5	50%	9	90%
Without permanent US work authorization	13	8	62%	11	85%
All graduates seeking employment	23	13	57%	20	87%

Sources of employment

Job source	% from source
Job posting	50%
Personal contact	17%
Fall career fair	11%
Alumni referrals	6%
Fuqua or Duke job posting	6%
Other	6%
Resume database or resume referrals	6%

^{*}Based on a total of 18 students reporting the source of their job offer

Duke MMS: DKU final employment statistics for 2014-2015 Class of 2015 employment statistics as of November 1, 2015

Base salary information	% reporting salary	Mean salary	Median salary	Low salary	High salary
North America	100%	\$55,611	\$60,000	\$30,000	\$75,000
Asia	100%	22,272	21,050	10,000	30,000
South America	100%				
All graduates seeking employment	100%	38,832	30,000	10,000	75,000

Signing bonus information	% reporting signing bonus	Mean bonus	Median bonus	Low bonus	High bonus
North America	25%	\$7,000	\$5,000	\$2,000	\$15,000
Asia	5%				
South America	5%				



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Professional function

Function	% working in that function
Finance	30%
General Management	30%
Consulting	20%
Other	10%
Operations / Supply Chain	5%
Marketing	5%

Industry

Industry	% working in that industry
Finance	35%
Technology	25%
Consulting	20%
Consumer Goods	5%
Real Estate	5%
Manufacturing	5%
Health	5%

United States Region

United States Region	% working in that area
South	25%
Midwest	25%
Southwest	13%
West	13%
Mid-Atlantic	13%
Northeast	13%

^{*}Based on a total of 8 students working in the US

World region

World region	% working in that area
Asia	50%
China	50%
North America	45%
United States	40%
Canada	5%
South America	5%
Argentina	5%

Undergraduate major

Undergraduate major	% according to undergrad major
Business	40%
Other	60%
Technical	0%

Years experience

Years experience	% according to professional experience
Less than 1 year	70%
1 - 3 Years	25%
3 - 5 Years	5%

Due to rounding, the total percentage does not always equal 100.



Duke MMS: DKU final employment statistics for 2014-2015 Class of 2015 employment statistics as of November 1, 2015

Class of 2015 employment statistics

Categories	With permanent US work authorization	Without permanent US work authorization	Total
Seeking employment	10	13	23
Total not-seeking employment	0	9	9
Company-sponsored; already employed	0	0	o
Continuing education	0	0	o
Postponing job search	0	2	2
Starting a new business	0	4	4
Not seeking for other reasons	0	3	3
No information available	0	0	o
Total graduates	10	22	32